BOOKMINDERS®

Best Practices Produce the Best Results: "Timely. Accurate. Cost-Effective"



For over three decades, Bookminders has been a trusted partner to small businesses and nonprofit organizations, offering bookkeeping services that are consistently timely, accurate, and costeffective. Soon after our founding, a CPA partner commented that, for the first time ever, our service fulfilled all three ideal qualities of a bookkeeping service by being accurate, fast, and affordable. All other services required sacrificing either speed or accuracy to be cost-effective.

As the years progressed, we consistently received similar feedback about our services. As a result, our first tagline evolved naturally and continues to encapsulate the essence of Bookminders' value proposition, emphasizing the benefits and efficiencies our services bring to a diverse clientele.

Timely

In a dynamic economic environment, timely financial records are crucial for effective decision-making. This was true in 1991 and remains even more so today. From the start, Bookminders adapted and kept pace with best practices in all of its processes and procedures.

Frequent and comprehensive communication ensures clients always know where they stand, enabling them to make informed decisions swiftly. Our staff meets with clients weekly, providing an overall review of financial balances, AR/AP flow, and highlighting any exceptions. By working closely with clients, we craft partnerships that remain ahead of key reporting dates, preventing work from piling up or important deadlines from being missed. Nonprofits are confident board reports will be comprehensive, presented on-time, and crucial funding timelines met.



Over Bookminders' lifetime, technology has grown exponentially, and our remote-first model required us to stay ahead of the curve. Today, our cloud-based platform ensures access to financial data from anywhere our clients are, allowing organizations to monitor their financial health continuously. Automating repetitive tasks reduces errors and increases efficiency, ensuring that the financial package is completed on time, every time

Accurate

Accuracy in financial reporting is paramount to the success of any organization. From the early days, Bookminders developed the right resources and checks and balances required to deliver precise and reliable financials. Our team consists of only degreed and experienced accountants, including former CFOs, auditors, and controllers. They approach each client with a solutions-based mindset, demanding accuracy and resolution to inefficient or problematic processes.



Bookminders uses only proven accounting software that fully meets the needs of all clients and, while we support select application integrations, we never allow those to risk the integrity or accuracy of the file.

At month-end, every staff member audits their work, guided by a group of senior advisors. Our dedicated Quality Assurance team regularly reviews all files in minute detail, verifying all work is error-free and lives up to our high standards.

Ultimately, the audit-ready financials we provide to clients' tax or auditing firms have been appraised several times over, resulting in minimal audit work, quick turnaround, and lower year-end costs.

Cost-Effective

Efficiency is a cornerstone of Bookminders' service model. Unlike many other services, our approach drives down clients' costs while boosting our employees' compensation. Many organizations struggle with the high expenses and inefficiencies associated with in-house bookkeeping, such as high turnover, extensive training periods, and inconsistent financial reporting. Bookminders addresses these challenges by offering a cost-effective alternative that provides access to the top accounting professionals at a fraction of the cost of hiring in-house staff.

Our proprietary <u>Volumetric Pricing</u> model further enhances cost efficiency by combining the benefits of traditional pricing models while mitigating their drawbacks. This transparent approach bases fees on actual services provided, ensuring clients receive superior value without hidden costs. Our model creates an environment that incentivizes staff to keep client costs as low as possible. As client costs are streamlined and reduced, staff compensation increases, ensuring exceptional service, flexibility, and the lowest possible bookkeeping bill.



The Bookminders Promise

The tagline "Timely. Accurate. Cost-Effective." is more than just a motto for Bookminders; it embodies a promise to provide exceptional value to our small business and nonprofit clients. By delivering timely updates, ensuring accurate records, and offering cost-effective solutions, Bookminders empowers organizations to focus on their core missions and achieve sustained success.

Keep reading as our **#VisionaryValues** series explores how our second mantra, "Recommended by CPAs" came to be. We'll review how Bookminders became the premier partner to auditors seeking the most efficient, reliable bookkeeping partner for their clients while maximizing their own productivity.



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Culture

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